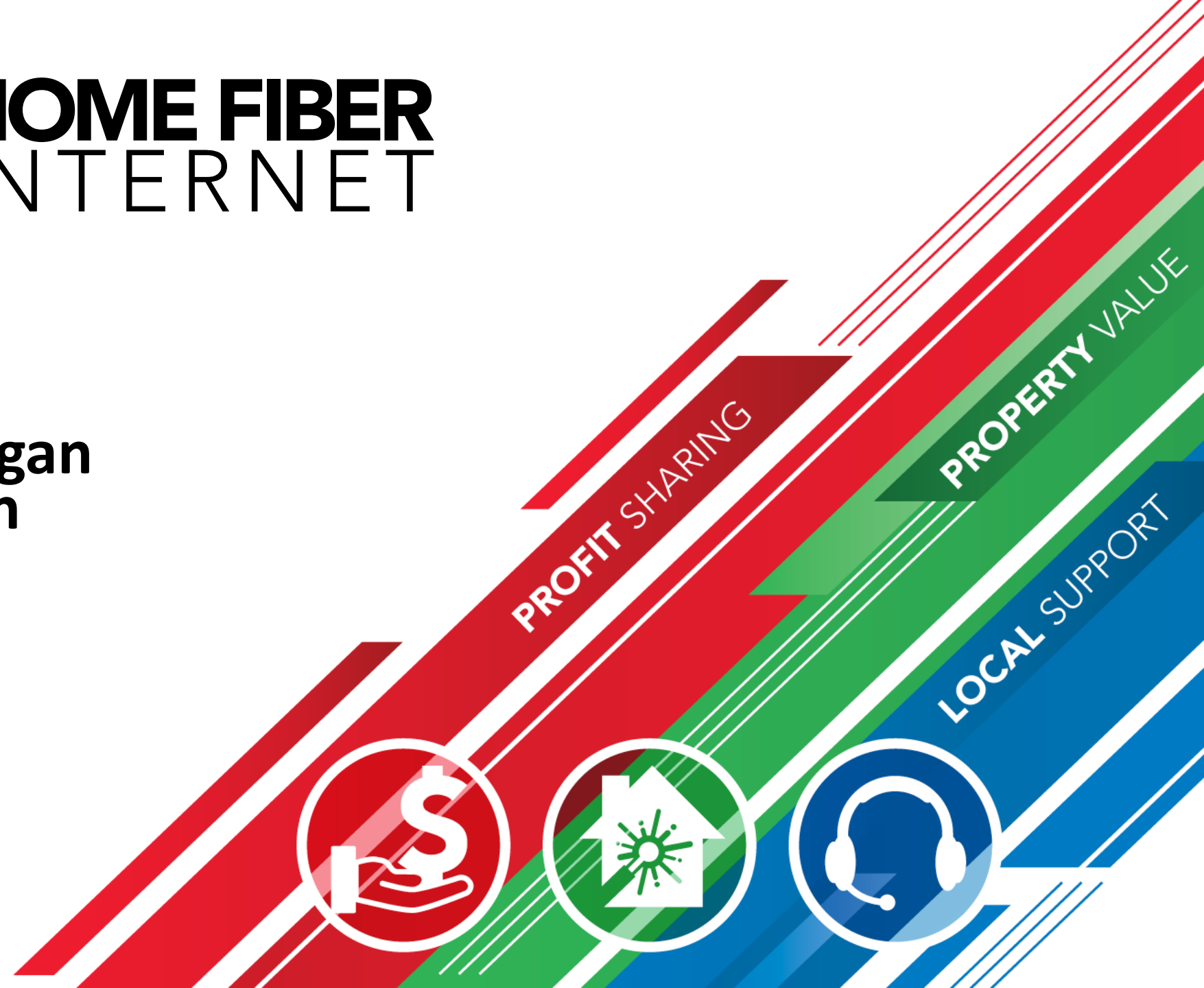




Connecting Michigan Communities with Fiber Internet

Creating a Connected Community in Michigan



INTRODUCTIONS



Head of Residential Sales

**Stephen
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Network Operations
Engineer

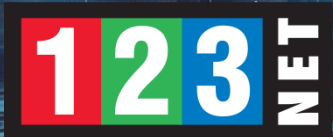
Patrick Tracy



OUR MISSION

-  BUILDING NETWORK
-  TO MAKE MICHIGAN COMMUNITIES & BUSINESSES
-  THE BEST CONNECTED ON THE PLANET.





KEY NETWORK

NUMBERS



MICHIGAN FOCUSED

4

Data Centers

200k+

Addresses within Build Distance

40+

Carriers & IP Providers

9th

Largest NA Internet Exchange

4.5k

Fiber Route Miles

3.2k

Fiber Lit Buildings

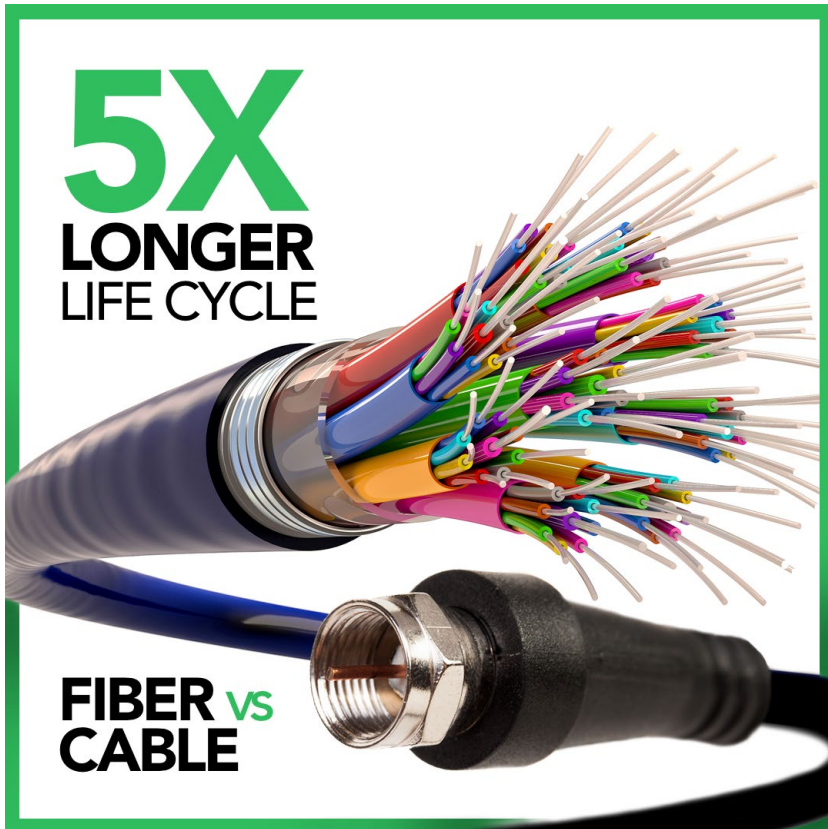
120+

Carrier Connection Sites

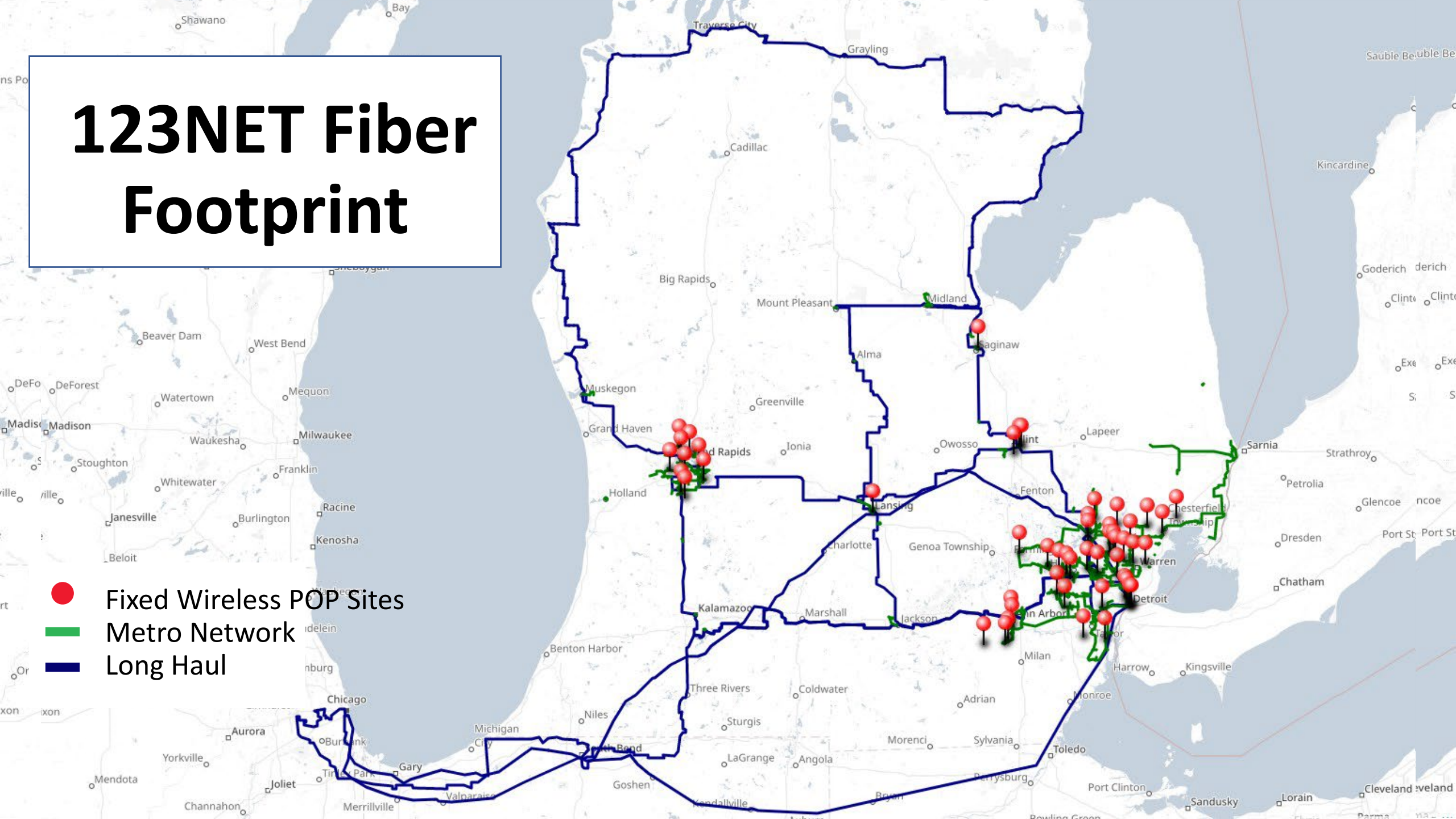
What is Fiber?

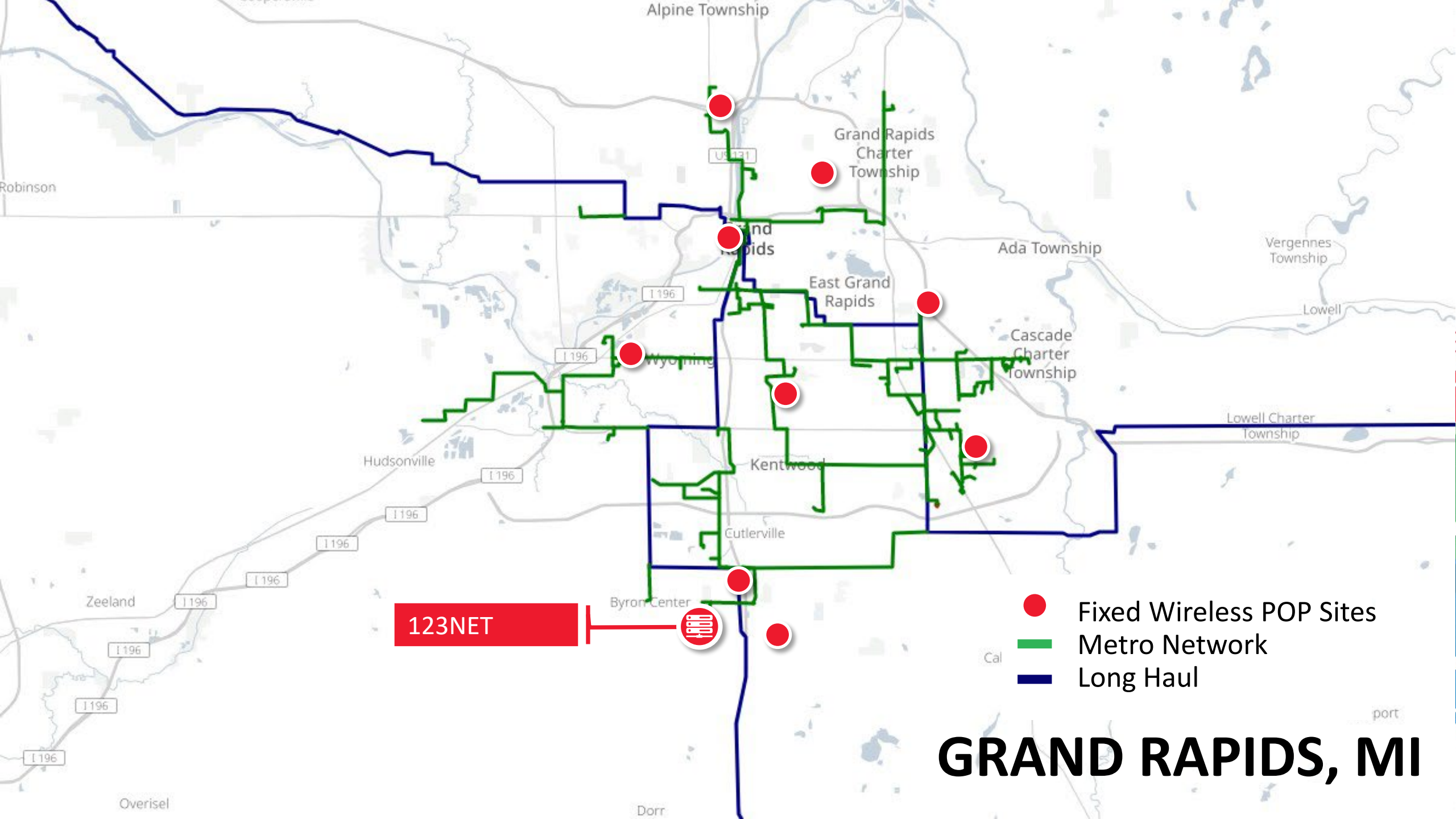
Fiber is:

- The Physical cable that connects computer networks together.
- Transferring information through pulses of light instead of electromagnetic waves.
- Only capped by how much data the end devices can manage.
- Good for 100 years.



123NET Fiber Footprint



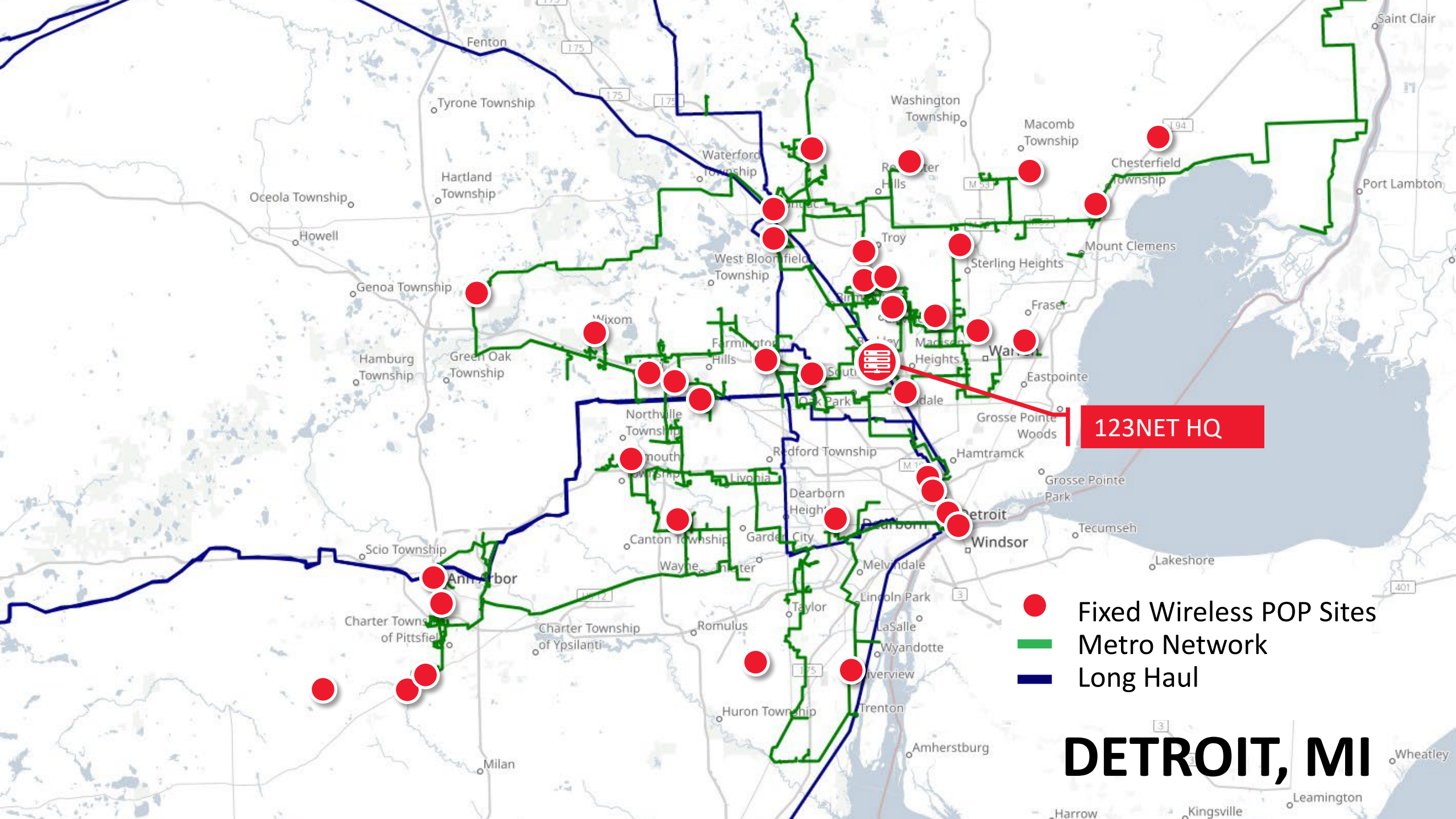


123NET



- Fixed Wireless POP Sites
- Metro Network
- Long Haul

GRAND RAPIDS, MI



123NET HQ

- Fixed Wireless POP Sites
- Metro Network
- Long Haul

DETROIT, MI

ACCESS TO OVER
200,000
MICHIGAN ADDRESSES



210.24
1,214.38
0.00

A man with a beard and red-rimmed glasses, wearing a red shirt, is sitting at a desk. He is looking at a laptop screen. The laptop screen displays a red background with a white loading icon (a hand with fingers spread) and the word "LOADING" in white. A red cup is on the desk in front of him. The background is dark with some bokeh lights.

RESIDENTIAL... WHY NOW?

VARIABLE RATE BILLING



RESIDENTIAL... WHY NOW?

SHAREHOLDER FOCUSED

RESIDENTIAL... WHY NOW?

OUTSOURCED SUPPORT

LOADING

TIMELY FOR RESIDENTIAL

LOCAL SUPPORT

- Fixed Rate Billing
- Michigan Centric Support
- Michigan Owned & Operated



PROFIT SHARING

PROPERTY VALUE

LOCAL SUPPORT

Install Process



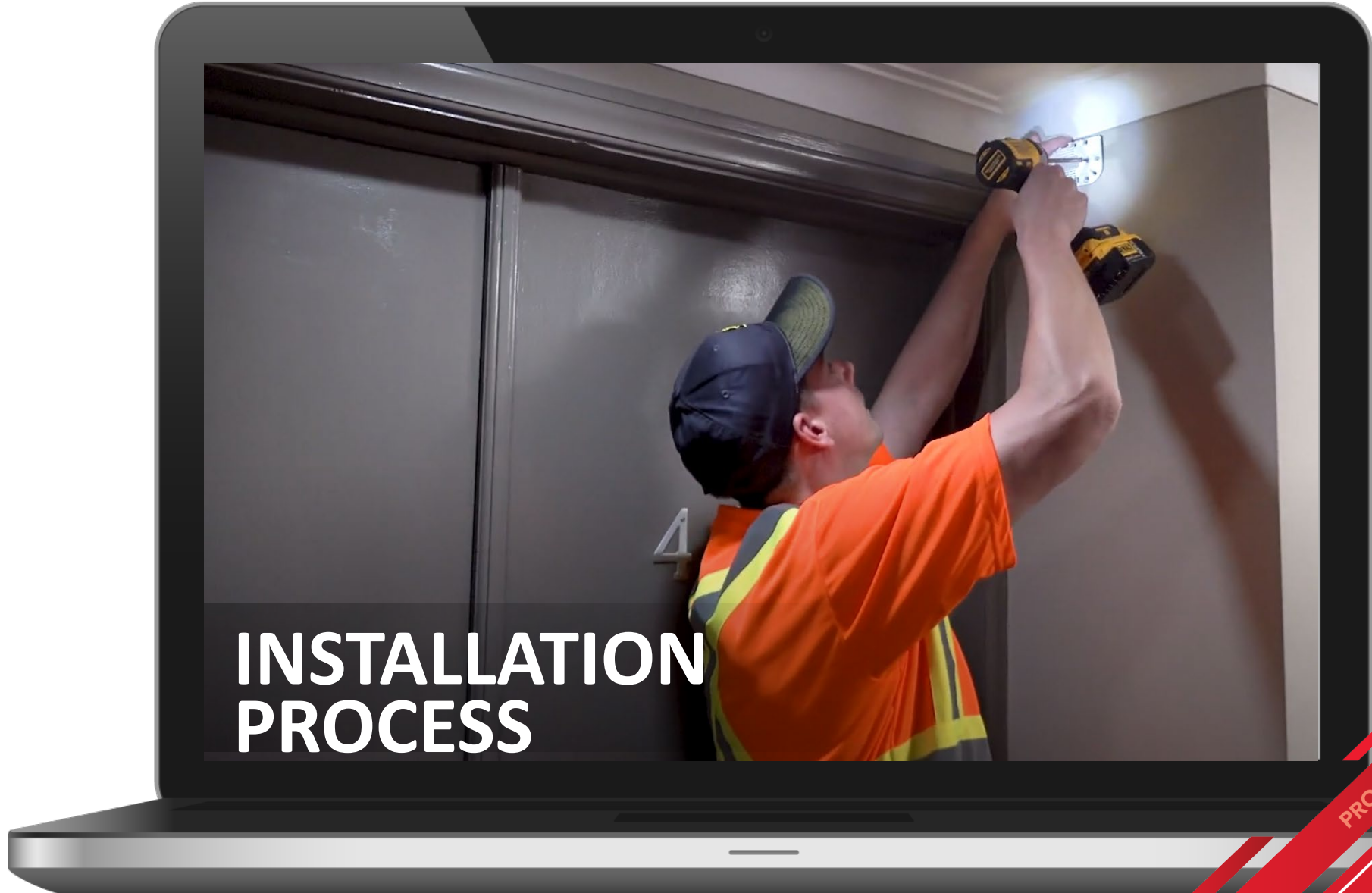
- Technician arrives on site and begins walkthrough.
- Fiber is run from the MST to the customer's home.
- Fiber is spliced and run through the home to the ONU.
- The fiber is patched from the splitter to the customer's home.
- The Technician verifies signal, connectivity and speed.



PROFIT SHARING

PROPERTY VALUE

LOCAL SUPPORT



INSTALLATION PROCESS



PROFIT SHARING

PROPERTY VALUE

LOCAL SUPPORT

OUR RESIDENTIAL SOLUTION

- \$49 - \$79 per month
- Up to 10,000 Mbps
- NO Contracts
- NO Data Caps
- NO Installation Fees
- Equipment Included

123NET[®] HOME FIBER
INTERNET



PROFIT SHARING

PROPERTY VALUE

LOCAL SUPPORT

INTERNET as an AMENITY PARTNERSHIP

Bulk Pricing

- As high as 50% discount per Month
Depending on # of Tenants
- 5 Year Contract
- NO Middle Management
- Tenant Retention Support
- Complimentary Internet



Thank You for Your Help in Our Mission to Make Michigan the Best Connected on the Planet



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